



FOR IMMEDIATE RELEASE

B&F Fastener Supply Acquires Northern States Supply

Expands Product Offering, Boosts Regional Reach

RAMSEY and WILLMAR, Minn. (June 12, 2023) – B&F Fastener Supply, a leader in the industrial and construction supply industry, has acquired respected, long-time competitor, Northern States Supply, to create a regional powerhouse distributor of both industrial and construction supplies in the Midwest region.

Established in 1988, B&F Fastener Supply has been a fast-growing, strategic industrial supply distributor. Their longstanding, customer-first culture has resulted in a best-in-class customer experience.

Founded in 1960, Northern States Supply has a remarkable track record as a leading distributor of quality industrial and construction supply products with competitive pricing. Built on providing quality customer experiences and rooted in offering the best overall value, Northern States Supply will continue to operate under its name for the time being.

This acquisition is in line with B&F Fastener Supply’s strategic vision to offer second-to-none customer service and best-in-class, quality products and services, while staying true to its roots.

The acquisition will enable both companies to join forces, strengthening their combined workforces, and offer an expanded product and service selection, including:

- In-house custom machining,
- In-house custom packaging,
- Vending solutions,
- Power tools,
- Tool accessories,
- And much, much more.

“We’re thrilled to welcome all of Northern States Supply’s employees, customers, and product offerings to our family,” Nicole Baltus, B&F Fastener Supply President, said. “This is an exciting time in both companies’ history, as we look forward to better serving current and future customers with an expanded selection of products and services and a wider reach than ever before.”

The combined geographical reach for B&F Fastener Supply will range across Minnesota, North Dakota, South Dakota, Iowa, Wisconsin and Nebraska. Together, with nearly 300 employees, and 21 locations, B&F’s footprint will be stronger than ever before.

“We have long admired B&F Fastener Supply as a competitor and are so pleased to be part of their company. We are both industry-leading businesses that supply the highest quality products and second-



to-none customer experiences, making this the perfect strategic partnership,” said Northern States Supply President, Tina Erpenbach.

For more information on B&F Fastener Supply, its people, product selection, and more, please visit: www.bffastenersupply.com.

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About B&F Fastener Supply

B&F Fastener Supply is a national leader in the industrial and construction supply industry. With approximately 200 employees across operations, B&F Fastener Supply offers second-to-none customer experiences, in addition to in-house custom machining, custom packaging and vending solutions. Founded in 1988, B&F Fastener Supply has been helping customers meet their industrial and construction supply needs for over three decades with service across Minnesota, North Dakota, South Dakota, Iowa, Nebraska and Wisconsin. For more information about B&F Fastener Supply, visit us at www.bffastenersupply.com or follow us on [LinkedIn](#), [Twitter](#), [Facebook](#) or [Instagram](#).

About Northern States Supply

Founded in 1960, Northern States Supply is a leader in the industrial and construction supply industry. With approximately 80 employees, Northern States Supply has seven locations across the upper Midwest region, including Minnesota, North Dakota and South Dakota. Northern States Supply provides its customers with high-quality products, such as power tools, fasteners and industrial supplies, as well as exceptional customer service. For more information about Northern States Supply, visit us at www.northernstatesupply.com or follow us on [Facebook](#).

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